

CJMW Architecture is seeking a **Senior Architect** for our Raleigh office. We are looking for a leader with a combination of business development/client relations and design ability, who brings a proven track record in building client relationships, maintaining project profitability, managing design teams, and mentoring and developing staff.

The person who fills this position has the potential to become a shareholder in the firm, and should be able to work as part of a leadership team to grow the firm's practice and capitalize its potential. S/he should be innovative and embrace change.

The SA will work in conjunction with Principals and Market Sector Leaders to support the goals of the firm as a whole. S/he will lead through demonstrating skills in business development, client relations, staff development, and project design and delivery, helping to create and maintain an environment of respect and trust among staff and leaders.

Qualifications include:

- Proven ability leading and managing design teams on successful projects.
- Architectural degree and active registration.
- Excellent communication and interpersonal skills.
- Demonstrated ability to successfully manage client expectations, team communication, and consultant coordination.
- Ability and willingness to travel as needed in support of firm goals.
- Ability to thrive in an entrepreneurial environment.
- Ability to successfully manage client expectations, team communications and consultant coordination.
- Familiarity with BIM (ArchiCAD preferred) production.
- Ten to fifteen years of experience working in an architectural practice.

If this sounds like you, please send a targeted resume highlighting your experience, a brief portfolio, and a letter telling us why you should be considered as a potential candidate. Please submit your resume and portfolio to [careers@cjmw.com](mailto:careers@cjmw.com).

Salary is negotiable and will be based on experience. Full benefits package including 401k and significant advancement opportunities. This full-time employment opportunity is in CJMW's Winston-Salem, North Carolina headquarters. CJMW Architecture is an Equal Opportunity Employer.